



GO SECURE CLOUD

ALLIANCE PARTNER PROGRAM OVERVIEW 2023

+1 855-998-2229

grc-ms-partners@goremotecloud.com

5401 S Kirkman Rd, Orlando, FL 32819

Microsoft has now entered the Security Managed Services

\$32 Billion in revenue. Microsoft Partner !

Dont get left behind!

Partner today seamlessly with Go Remote Cloud subject matter experts at Microsoft security and Managed Sentinel!

What does this mean for the corporations?

- *They Must Embrace Change*
- *There is a lot of business out there for Microsoft Security Services*
- *Microsoft Security Services are the future*



IP co-sell partner revenue has crossed **\$8B**



More than **7,500** partners join the ecosystem each month



Partners transacting via CSP grew **31%** in the past year



Partners transacting via CSP serve more than **2M** customers, a **52%** increase over the past 12 months



IP co-sell deals close **3X** faster, projects are **6X** larger, and Azure consumption is **6X** higher

95%

of Microsoft's commercial revenue flows through partners

Go Secure Cloud



Excellence through Microsoft Expert Consulting Services

The Leader in Microsoft Expert Consulting and Build-out Services!

Unleash the Power of Microsoft within your Enterprise.

Go Secure Cloud helps Enterprises succeed within Microsoft Technologies.

You deserve results and the best of Microsoft's solutions.

Let our consultants transform your IT environment and drive innovation with Microsoft technologies.

Microsoft is the future of cyber security.

Don't get left behind!

Request a free demo with one of our experts!



The Wonderful benefits of Partnering with Go Secure Cloud

As a Microsoft Partner, you can avail a host of benefits to utilise the latest technology and innovations for enhancing you and your teams' skills by improving efficiency and growing your business as well.

As the security landscape becomes even more challenging for organizations, demand for managed detection and response services is growing fast.

Make sure you don't miss out!

Microsoft new managed security services is expected to grow from \$22.8 billion in 2021 and to \$43.7 billion In 2026



Microsoft Partner Competencies

Gold and Silver competencies will be retired on Sep 30, 2022.

The recently announced 'Solutions Partner designations' will take effect starting Oct 3, 2022.

Legacy Competencies

New Competencies



Gold Membership



Business Applications



Data & AI



Digital & App Innovation



Silver Membership



Infrastructure



Cloud Security



Modern Work



Go Remote Cloud Subject Matter Experts:

Microsoft Security

We are Microsoft subject matter experts at Microsoft Security. Implementing the newest technologies in securing Enterprise environments with the Next Generation SOC.

Go Secure Cloud are the specialized Microsoft Security Experts of Cyber Security.

Microsoft Educational Training

Over 30 Years in the Training of Microsoft Security Products.

- Microsoft Sentinel
- Microsoft Defender Framework
- Microsoft Information Protection
- Microsoft Security Stack Framework

Exclusive Microsoft Award Winners



Go Secure Cloud Services

- Expert Microsoft Consulting service
- Microsoft Professional Build-out MSP services
- Microsoft Academy
- MDR+ The Next-Gen SOC
- Microsoft Security AI
- 24x7 Support Line for Microsoft products



Expert Microsoft Security Consulting Service

Tap into the knowledge of industry experts who understand your unique challenges. Our consultants provide valuable insights, data-driven strategies, and actionable recommendations to help you make informed decisions, optimize processes, and outshine the competition.



Microsoft Professional Build-out services

Transform your vision into reality experience seamless transformations with our MSP professional build-out services. Whether it's crafting innovative Microsoft workspaces, optimizing digital infrastructure, or streamlining operations, we create environments that foster productivity, collaboration, and growth.

Microsoft Academy

Equip your workforce to become Microsoft Security experts through our comprehensive training programs. Our meticulously designed courses empower your team with the skills required to thrive in the ever-evolving landscape of Microsoft technologies, products and cyber security.





MDR+ The Next-Gen SOC

Build the Next-Gen SOC 24x7x365 hour monitoring & a Birds Eye view
Our Next-Gen SOC SIEM + SOAR +XDR all in one with a Birds eye view
and MDR+ services are customized to your specific needs, ensuring a
comprehensive defense strategy.

Microsoft 365 Copilot AI

Elevate your work experience with Microsoft Copilot, the ultimate ally for
productivity. Harnessing the power of advanced AI, Copilot seamlessly
integrates the vast potential of large language models and the insights
from Microsoft Graph and 365 apps.

24x7 Support Line for Microsoft products

With our 24/7 support, you'll experience light-
ning-fast response times, Our expert support
is customized to your unique needs, whether
it's basic advice in Microsoft 365 management
and best practices or Licenses, threat detec-
tion, incident response, or proactive security
measures.



Boost Your Revenue greatly by Partnering with Go Secure Cloud



- We help companies Maximize their business potential by partnering with Go Secure Cloud as a Microsoft Cloud Solution Provider surrounded by valued services capable of accelerating expansion of Microsoft Solutions.
- Saving Time, Money and Resources but most importantly we provide the Next Generation Security!
- Go Secure Cloud is a 100 % Microsoft Security Managed Service Shop





Scan the QR code to check out our website
www.gosecurecloud.com



Contact us today for a free Demo

☎ +1 855-998-2229

✉ info@gosecurecloud.com

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Success is bringing value to the ones around us. The most successful people are the ones that bring the most value to others.

-Michael Davis

